

**Enhanced Communication and Engagement**

**27 October 2020**

**Oakwell Centre, Dewsbury & District Hospital**

**09:00-17:00**

Enhanced Communication and Engagement – a motivational workshop

**Learning objectives/outcomes:**

By the end of the one day workshop, delegates will be able to:

* Understand and communicate compellingly to different thinking styles
* Enrich your understanding and perspective of a situation by experiencing it from multiple points of view
* Create and maintain genuine rapport
* Explore how enhanced communication skill supports the revalidation process
* Understand how the appraisal for revalidation process benefits individuals, patients and teamwork

**Outline Programme:**

Workshop:

**First principles** – the key principles of NLP.

**Our past** – understanding the effect of our beliefs and past experiences on communication.

**Building rapport** – techniques to build rapport including facts about body language.

**Our senses** – understanding how to incorporate all of the senses in communication.

**The brain** – demonstrating what happens in our brain to influence understanding and thinking patterns.

**The mind** – how the unconscious mind works.

**Language** – understanding how we communicate through language patterns.

**Communication** – highlighting the use of different patterns and styles used in communication.

**Persuasion** – how to influence and persuade others positively.

**Link to appraisal & medical leadership**



6 guided learning hours

6 CPD Points